

Nav-Disha: Management Development Program (MDP) for Indane Distributors at Ludhiana w.e.f. November 16-17, 2021

Time	Topic	Duration	Resource Team
Day I: 16th Novemeber, 2021			
9:45am – 10:15am	Inauguration and Lamp Lighting	30 min	Team HRDC
10:15am – 10:45am	The Context Setting	30 min	Mr. Narinder S Garcha
10:45am – 11:00am	Tea Break	15 min	
11:00am – 12:00pm	Session 1: Enhancing Brand Image during Challenging Times	60 min	Mr. Narinder S Garcha Mr. Sarabjit S Kwatra
12:00pm – 1:00pm	Session 2: Team building and Leadership through Experiential Learning	60 min	Mr. Sarabjit S Kwatra
1:00pm – 1:45pm	Lunch-Break	45 min	
1:45pm – 2:45pm	Session 3: Manage self to manage Business Thinking out of the Box	60 min	Ms. Navpreet Kaur
2:45pm – 3:00pm	Tea Break	15 min	
3:00pm – 4:00pm	Session 4: Distributorship Operations	60 min	IOCL Official
Day II: 17th November, 2021			
9:45am – 11:00am	Session 5: Digitalization & Profitability	1 Hr 15 min	Dr. Rahul Sharma
11:00am – 11:15am	Tea Break	15 min	
11:15am – 12:15pm	Session 6: Enhancing Workforce Effectiveness	60 min	Mr. Sarabjit S Kwatra
12:15pm – 1:15pm	Session 7: Building Best Sales Habits	60 min	Mr. Narinder S Garcha
1:15pm – 2:00pm	Lunch Break	45 min	
2:00pm – 3:00pm	Session 8: Safety at Customer Premises	60 min	IOCL Official
3:00pm – 3:15pm	Tea Break	15 min	
3:15pm – 4:00pm	Valedictory Session	45 min	Team HRDC