

## **Placement Drive by RNF Technologies Pvt. Ltd. – LPU Distance Education Students**

### **About Company:**

RNF Technologies Pvt. Ltd. prioritizes ideating, designing, developing, and delivering tailored solutions that align with clients' requirements. The company's unwavering confidence in its capabilities and service offerings has fuelled its sustained growth over the years. RNF Technologies Pvt. Ltd.'s portfolio exemplifies its commitment to assisting clients in achieving success.

### **Management Trainee- Job Description**

1. To identify business opportunities, evaluate needs, research and analyse sales options.
2. To sell digital marketing services effectively, establish contact and develop relationships with prospects, and recommend suitable solutions.
3. To maintain relationships with clients, provide support, information, and guidance, research and recommend new opportunities, and suggest profit and service improvements.
4. To understand the client's requirements and establish a proper flow for project execution.
5. To utilize sales management methodologies, systems, and tools as defined by the company.
6. To contribute to the team effort by accomplishing related results as needed.