

## **Placement Drive by CapitalVia Group – LPU Distance Education Students**

**About Company:** CapitalVia Group is the first mover & market leader in Financial Advisories. It's founded by Mr. Rohit Gadia, an alumnus of S P Jain, Dubai/Singapore. Comprising of an energetic, enthusiastic, and creative team, CV has expanded within a short span of time to a team of 300+people and with locations in Indore, Mumbai & Noida and growing further at a very aggressive rate on a weekly basis.

They have recently started 3 more business units to cater our International Customers (FinoFy Technologies) Domestic - Broking Customers (CapitalVia Fintech & BellCurve).

### **Job Description**

- To directly sell demat accounts and collect margin for equity, commodity, and currency transactions.
- To generate revenue through brokerage.
- To lead and motivate the team to achieve their sales targets (for experienced candidates).
- To research, investigate, and update clients on available investment opportunities and financial market trends, assessing their fit into clients' portfolios.
- To efficiently and promptly resolve complaints and issues of customers.
- To manage and cater to High Net Worth Individual (HNI) clients.
- To facilitate cross-sales of training products.

### **Required skills**

- Should be interested in making career in Sales/Business Development
- Should be target oriented
- Good marketing skills
- Should have the zeal to learn new things/ skills
- Good communication skills
- Adaptable to dynamic situations